



PHILIPS
LIGHTING

**Comprehensive
Handbook
1980**

**Including
Technical Section**

PHILIPS

Europe's No.1 Lightmaker

Europe's No 1 Lightmaker

PHILIPS LIGHTING



100 YEARS OF
ELECTRIC LIGHT
OCTOBER 1979

"The Lampmaker"
by the Dutch sculptress
Mrs. J de Wit-van Riemsdijk
stands in Eindhoven town
centre, Netherlands.

General Introduction

This catalogue lists and describes the fittings, lamps, equipment and accessories manufactured by the Lighting Division of Philips Electrical Limited.

It has been prepared to provide an easy to use ordering guide containing relevant information on each product. Products offered for sale may differ from those described or illustrated in this catalogue due to later production changes in specifications, components or place of manufacture. The contents of this catalogue are therefore not to be treated as representations as to the current availability of products as described or as to products actually offered for sale.

Product grouping

The products within this catalogue have been grouped into two main sections – Fittings and Lamps. Each section has then been divided into product application sections and finally into product ranges and individual types.

Indexes

An alphabetical index of fittings by catalogue numbers is to be found on pages (vii) to (ix) and a product applications index appears on pages (xi) to (xii).

Prices

The catalogue has been designed for use with the General Price List which contains a two-way index allowing the user to cross-refer from catalogue to price list and vice versa.

Further information

Further information is obtainable by contacting your local Philips sales office and quoting the literature reference number, where applicable, found at the bottom of the page in question.

All measurements are in millimetres unless otherwise stated.

Customer Service



Philips' efficient ordering and delivery service is available at the cost of a local telephone call. The main Sales Desks at Manchester and Croydon can be reached by 'out of area' telephone lines from all major conurbations. Telex is also installed on the sales desks – a telex is often cheaper than a telephone call.

Instant Sales information . . .



Large vehicle fleet for consistent delivery schedules.

Advanced computer system for quick reference to customers' needs.

Out of area telephone lines for good communication.

Box quantity orders to reduce stores and transit damage.

Local transport depots for personalised delivery service.

for the price of a local phone call



Philips Lighting have installed 'out of area' telephone lines allowing the Sales Desks to be contacted at the cost of a local call. A telex message is cheaper than a telephone call. Our telex machines are located on the Sales Desks.

Manchester Sales Desk
Telex: 635276 Tel: 061-761-2321

Croydon Sales Desk
Telex: 946443 Tel: 01-689-2166



Pallet modules for an efficiency bonus.
Large central stores for good stock availability.

Post orders to
Manchester Sales Desk Whittle Lane
Heywood Lancashire OL10 2SA
Croydon Sales Desk P.O. Box 298
City House 420 London Road
Croydon CR9 3QR

From a central stockpoint near Manchester, goods are moved along the motorways through 13 local London Carriers depots.

- | | |
|----------------------|---------------------|
| 1 Avonmouth | 8 Birch |
| 2 Cambridge | 9 Potters Bar |
| 3 St Leonards-on-sea | 10 Sywell |
| 4 Nottingham | 11 Sutton Coldfield |
| 5 Eastleigh | 12 Hamilton |
| 6 Belfast | 13 Washington |
| 7 Croydon | |

Demonstration Vehicle



Philips' giant lighting demonstration vehicle is equipped with working demonstrations of the very latest energy-saving lighting equipment. The vehicle can be seen during frequent tours of the United Kingdom, and is of interest to all sections of the lighting industry.

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* Philips Energy Savers

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